



OTTOBRE 2009 **Opportunità d'affari**

**In questo numero:**



*Business Support on Your Doorstep*

### **Business Cooperation Database**

Segnaliamo tutti gli annunci di cooperazione internazionale pubblicati nella banca dati della rete europea Enterprise Europe Network dal 15/09/2009 al 19/10/2009.

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Evidenziamo le opportunità più interessanti tra quelle pubblicate sul Business Cooperation Database nel periodo compreso tra il 15/09/2009 e il 19/10/2009.

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### **Segnalazioni giunte ai nostri uffici**

Segnaliamo i più interessanti tra gli annunci di cooperazione internazionale pervenuti dall'estero ai nostri uffici.

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**Le aziende interessate potranno contattarci** comunicando gli estremi della proposta di cooperazione (ID Profile e paese di riferimento):

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*Per info sulla Business Cooperation Database [clicca qui](#)*

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Restando a disposizione per fornire copia della documentazione contenente maggiori informazioni relative alla proposta sintetizzata nel campo *Summary* e per mettervi in contatto con l'azienda interessata, escludiamo qualsiasi responsabilità di SIDI-Eurosportello in merito all'affidabilità delle aziende inserite nel presente elenco e raccomandiamo, pertanto, l'utilizzo dell'abituale prudenza commerciale.

Ricordiamo inoltre che SIDI-Eurosportello è in grado di  
**fornire informazioni commerciali su ditte italiane ed estere**

### Business Cooperation Database

Profili creati tra il 15/09/2009 e il 19/10/2009

Country	Activity	Summary	Profile ID
Armenia	Manufacture of workwear Manufacture of other wearing apparel and accessories	An Armenian company specialised in production of men's and women's trousers, uniforms, surgical coats and bed accessories, is looking for trade intermediary services. The company is also interested in establishment of joint venture.	20090930001
Armenia	Manufacture of other special- purpose machinery	An Armenian company specialized in various types of auto relays production is looking for trade intermediary services. The company is also interested in establishment of joint venture.	20090930022
Bulgaria	Manufacture of prepared animal feeds	Bulgarian company, specialized in production of premixes, concentrates and additives for the fodder industry is looking for trade intermediary services, franchise, transport and logistic services, partners for joint-venture, reciprocal production and subc	20090925025
Cyprus	Event catering and other food service activities Event catering activities Specialised design activities	A small Cypriot company specializing in an A-Z hospitality and general catering products and services is looking for a distributor for its products and services; it is offering a franchise to partners and is interested in joint ventures with partners oper	20090915023
Cyprus	Retail sale of footwear and leather goods in specialised stores	Medium-sized Cypriot company operating as a retail seller of footwear wants to distribute the products of a potential partner from Italy in the Cyprus market.	20091005009

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Czech Republic	Computer programming, consultancy and related activities Computer consultancy activities Other professional, scientific and technical activities n.e.c. Repair of computers and peripheral equipment	A Czech company specialized in developing of software solutions for production, logistic, and distribution organizations, is looking for commercial partners and offers its logistic services, subcontracting and outsourcing activities.	20090930019
Czech Republic	Machining Manufacture of locks and hinges Manufacture of other electrical equipment Manufacture of other general-purpose machinery Non-specialised wholesale trade Other professional, scientific and technical activities n.e.c.	A Czech company specialized in manufacturing of precision machined parts by CNC turning and milling is offering subcontracting.	20091002005
Czech Republic	Other printing Pre-press and pre-media services Retail sale in non-specialised stores Freight transport by road Other transportation support activities Renting and operating of own or leased real estate Research and experimental development on social scie	A Czech company specialized in printig books, catalogues, magazines and other printing and binding is looking for trade intermediaries and offering subcontracting services.	20091002011
Czech Republic	Other manufacturing n.e.c. Other retail sale in non-specialised stores	A Czech company specialised in manufacturing products made of antlers is looking for trade intermediary and reciprocal production agreement.	20091002015
Czech Republic	Treatment and coating of metals; machining Manufacture of locks and hinges Manufacture of tools Manufacture of electricity distribution and control apparatus Manufacture of general ? purpose machinery Manufacture of machinery for textile, apparel and leat	A Czech company specialized in manufacturing of pressing tools, machinery for paper and wood processing industry and pressing of metal components is looking for trade intermediaries and offers itself as a subcontractor.	20091006010
Czech Republic	Forging, pressing, stamping and roll-forming of metal; powder metallurgy Treatment and coating of metals Machining Manufacture of locks and hinges Manufacture of tools Manufacture of power-driven hand tools	A Czech company specialized in manufacturing of tools is looking for distributors and offers subcontracting.	20091009010

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Czech Republic	Casting of other non-ferrous metals Manufacture of other general-purpose machinery n.e.c. Technical testing and analysis Other research and experimental development on natural sciences and engineering	A Czech company specialized in laser hardening and welding, laser technology application development and laser systems construction is offering subcontracting.	20091009011
Denmark	Management consultancy activities Business and other management consultancy activities	Danish consulting company with expertise in identifying, prioritizing and implementing projects is offering its services as subcontractor to consulting companies across Europe	20090922002
France	Manufacture of workwear Manufacture of other wearing apparel and accessories	This French company specialises in manufacturing work garments and protection materials (t-shirts, shirts, trousers, jackets gloves..). They are looking for subcontractors in this sector and offering trade intermediary services to potential partners.	20090917019
Germany	Engineering activities and related technical consultancy	A German company offers its services to compile technical documentation for electronic devices and machinery to be sold in the European market according to EU legislation to partners who want to subcontract / outsource this work.	20090915007
Germany	Manufacture of doors and windows of metal	A well established German company specialised in manufacturing high quality aluminium garage doors and doors is looking for joint venture opportunities, trade intermediaries and franchise partners.	20090915015
Germany	Engineering activities and related technical consultancy Other professional, scientific and technical activities n.e.c.	A German medium-sized engineering company offers a range of services and subcontracting to clients from the industrial food sector.	20090921020
Germany	Freight rail transport Freight transport by road and removal services Sea and coastal freight water transport Inland freight water transport Freight air transport Other transportation support activities	A German company with high competence in worldwide project transportation, heavy haulage, hydraulic gantries, overdimensioned cargo, rigging and installation and airfreight forwarding offers the full range of services within this sector.	20090924007
Germany	Processing and preserving of meat and production of meat products Processing and preserving of meat Processing and preserving of poultry meat Production of meat and poultry meat products	A German producer of delicatessen, convenience and of frozen food mainly made of meat (chicken, pork and beef) is looking for trade intermediaries and partners for commercial / financial co-operation or joint-venture in the area of meat, food technology a	20090924031

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Germany	Development of building projects Construction of residential and non-residential buildings Buying and selling of own real estate Real estate agencies	A German real estate agency is looking for financial cooperation / joint-venture partners in all EU countries to extend its activities by building wooden houses from Romania.	20090928007
Germany	Wholesale on a fee or contract basis Agents involved in the sale of furniture, household goods, hardware and ironmongery Agents involved in the sale of food, beverages and tobacco	A German company specialised in trading in consumer goods (convenience and shopping goods) has an established trade relation to Ghana/ West Africa and is offering and requesting trade intermediary services. Additionally, subcontracting possibilities may o	20091002025
Germany	Warehousing and storage Other food service activities Beverage serving activities	A German packaging company offers subcontracting services for repackaging of import goods and warehousing with focus on hot and cold beverages, confectionery, bakery, deli food, OTC for the German market.	20091005025
Germany	Engineering activities and related technical consultancy Other research and experimental development on natural sciences and engineering	A German company active in calculation services for structural analyses offers its service as a subcontractor.	20091012004
Germany	Manufacture of other general-purpose machinery Manufacture of metal forming machinery and machine tools Manufacture of metal forming machinery Manufacture of other machine tools	A German company specialised in manufacturing innovative ice blasting machines is looking for co-operation partners such as trade intermediaries. Furthermore they are interested in reciprocal production and joint ventures.	20091012015
Germany	Manufacture of condiments and seasonings	A German company, expert in the production of spices and herbs, is looking for distributors as well as for partners in the meat/fish/poultry industry that are interested to cooperate, either to sell its products.	20091015006
Greece	Retail sale of electrical household appliances in specialised stores Retail sale of furniture, lighting equipment and other household articles in specialised stores	A Greek company trading electrical- industrial material and lighting equipment is looking for companies that manufacture electrical- industrial material and lighting equipment from Italy, Spain and China to offer their trade intermediary services.	20091002002
Hungary	Wholesale of textiles	A Hungarian company specialised in the field of restaurant and hotel textile wholesale and retail trade is offering itself as a trade intermediary, and also looking for textile producers across Europe.	20090915014

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Hungary	Sawmilling and planing of wood Manufacture of other builders' carpentry and joinery Manufacture of wooden containers Manufacture of office and shop furniture Manufacture of kitchen furniture Manufacture of other furniture Other specialised construction ac	A Hungarian company specialised in the manufacturing and distribution of pallets, boxes and wrappers from wood; the making and trading of timber materials; the drying and heat-treatment of wood; and in making interior decorations from wood is looking for trade intermediary services, partners for franchise, joint venture or reciprocal production.	20090915027
Hungary	Other processing and preserving of fruit and vegetables	A Hungarian company active in manufacturing and marketing of peeled garlic and ground spice paprika is looking for trade intermediary partners and offers to be a subcontractor to interested partners.	20090921008
Hungary	Manufacture of pesticides and other agrochemical products Manufacture of pesticides and other agrochemical products Agents involved in the sale of agricultural raw materials, live animals, textile raw materials and semi-finished goods Wholesale of agricul	A Hungarian company specialised in the development, manufacturing and distribution of a family of microbiological soil-nutrient bacteria products is looking for trade intermediary services and is offering to be a subcontractor.	20091007010
Hungary	Manufacture of wooden containers	A Hungarian company active in manufacturing wooden pallets and boxes is offering its services as trade intermediary in Austria, Slovenia, Italy and Romania.	20091014026
Latvia	Manufacture of structural metal products Manufacture of metal structures and parts of structures Manufacture of other fabricated metal products Manufacture of other fabricated metal products n.e.c.	A Latvian company that provides metal processing, milling, painting and welding services offers subcontracting.	20090915004
Latvia	Manufacture of electronic components Manufacture of wiring and wiring devices	A Latvian manufacturer of electromechanical and electrical devices such as switches, extension outlets, wall boxes and patch cords is looking for subcontracting or joint venture opportunities.	20091005014
Latvia	Manufacture of metal structures and parts of structures Construction of roads and motorways Construction of utility projects for fluids Plumbing, heat and air conditioning installation	A Latvian company that specializes in metal processing is looking for subcontracting possibilities.	20091007002

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Latvia	Construction of residential and non-residential buildings Construction of other civil engineering projects Other construction installation	A Latvian construction company that designs and produce steel structures for private and public buildings is offering subcontracting.	20091016018
Latvia	Manufacture of other builders' carpentry and joinery Manufacture of furniture Manufacture of kitchen furniture Manufacture of other furniture	A Latvian company that makes different exclusive joinery products is looking for trade intermediaries and offers subcontracting.	20091016026
Lithuania	Test drilling and boring	A Lithuanian company specializing in geodetic surveying is looking for subcontracting/outsourcing activity partners.	20090915001
Poland	Casting of steel Manufacture of metal forming machinery and machine tools Manufacture of other machine tools Manufacture of other special-purpose machinery Manufacture of machinery for mining, quarrying and construction	A Polish enterprise specialized in manufacturing of steel products, including steel pallets, steel elements of machinery, custom made steel products, etc. is looking for trade intermediaries to distribute its products on the European market. The company is also offering its services as a subcontractor.	20090917026
Poland	Manufacture of domestic appliances Manufacture of non-electric domestic appliances Manufacture of other electrical equipment Manufacture of other taps and valves Manufacture of non-domestic cooling and ventilation equipment	A company from North-West Poland, active in the heating industry and focused on manufacturing of heating elements for machines and devices, is looking for distributors and is offering its services as a subcontractor.	20090918015
Poland	Electrical installation Plumbing, heat and air conditioning installation Other building completion and finishing Other specialised construction activities	A Polish SME company dealing with sound barriers, "clean rooms" and other activities concerning interior arrangement linked to sound proofing and ventilation seeks trade intermediary services and offers subcontracting activities.	20090921006
Poland	Installation of industrial machinery and equipment	A Polish company dealing with electroinstallations mainly assembly of cubicle cupboards, distribution and steering cabinets is wishing to become a subcontractor in the area of assembly works and is offering to become trade intermediary in electroinstallations and related branches (air conditioning, heating and ventilation).	20090922016
Poland	Manufacture of other products of first processing of steel	A Polish company rendering metal processing services, such as turning, milling and grinding with high-tech, modern CNC machines is offering outsourcing activities.	20090922021

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Poland	Computer programming, consultancy and related activities Computer programming activities Computer consultancy activities Computer facilities management activities	A Company located in North-West Poland, specialized in business applications developed on ASP.NET framework, is offering its services as a software development and IT consulting team. The company: seeks business partners to become its subcontractor and looks for trade intermediaries to promote offered application.	20090923018
Poland	Engineering activities and related technical consultancy Specialised design activities	A Polish company specialised in preparation and implementation of energy saving projects offers subcontracting.	20090924008
Poland	Manufacture of structural metal products Manufacture of metal structures and parts of structures Manufacture of other fabricated metal products	A Polish company leading in the branch of laser cutting, bending and welding of metal sheets offers subcontracting.	20090924015
Poland	Manufacture of other plastic products Shaping and processing of flat glass Manufacture of other furniture	A Polish company specialized in manufacturing of glass aquariums, fish bowls, terrariums, cabinets for aquariums and terrariums, lighting covers for aquariums and aquarium's accessories is looking for agents, representatives or distributors (wholesaler or	20090924017
Poland	Processing and preserving of meat and production of meat products Processing and preserving of fish, crustaceans and molluscs	A dynamically growing company from Poland, specialized in manufacturing of food additives, especially spices and flavouring used in the fish and meat processing, is looking for trade intermediaries and business partners interested in reciprocal production.	20090930024
Poland	Other construction installation Building completion and finishing Plastering Floor and wall covering Painting and glazing Other building completion and finishing	A Polish company, which is acting in construction sector, is looking for trade intermediary services and is ready to act as a subcontractor for a potential partner.	20091001017
Poland	Warehousing and storage	A Polish company dealing with logistics is looking for business partners. It offers a wide range of logistics services, modern storage space to let and "built to suit" warehouses.	20091007036
Poland	Activities of employment placement agencies Temporary employment agency activities Other human resources provision	A Polish company specialized in professional staff recruitment, staff trainings and human resources management offers subcontracting services for foreign companies willing to start their business in Poland or to open an agency or branch office.	20091008012



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Poland	Manufacture of rubber products Manufacture of rubber tyres and tubes; retreading and rebuilding of rubber tyres Engineering activities and related technical consultancy	A Polish company specialized in plastic moulding, CNC processing, production of rubber elements and tyres is looking for trade intermediaries and is offering subcontracting of their services.	20091016014
Romania	Manufacture of communication equipment Manufacture of consumer electronics Development of building projects Construction of utility projects Construction of other civil engineering projects Construction of other civil engineering projects n.e.c. Electrica	A small Romanian company has developed systems for natural hazard protection. The Romanian company is searching a partner to produce and/or distribute its products. License or joint venture agreement is possible.	20090923017
Serbia	Manufacture of products of wood, cork, straw and plaiting materials Manufacture of veneer sheets and wood-based panels Manufacture of other builders' carpentry and joinery	A Serbian company specialised in manufacturing of veneer, plywood, boards, sawn timber and latoflex, is looking for trade intermediaries and is willing to set up joint venture with European companies.	20090915025
Slovenia	Manufacture of metal structures and parts of structures	Slovenian company specialised in manufacturing of elegantly designed metal furniture with a classic touch is looking for trade intermediaries for these products and would like to collaborate as a subcontractor for companies which need some metal parts for their products.	20090923012
Turkey	Manufacture of non-domestic cooling and ventilation equipment	A Turkish Company specialized in production, installation and technical services of cold rooms, commercial kitchen cooling equipments, display refrigerators and service units is looking for a distributor and/or partner for franchising, joint venture and/o	20090911019
Turkey	Manufacture of other furniture	Turkish interior architectural design and decoration company which is also engaged in production of project-based furniture and all sorts of wooden goods, seeks to find partners who are able and willing to become a franchise or establish a joint venture.	20090929021
Turkey	Manufacture of beverages Manufacture of soft drinks; production of mineral waters and other bottled waters	A Turkish company, which is experienced in production, distribution, logistics and storage of alcoholic beverages, soft drinks and fruit juices, searches an agent or a distributor for the marketing of their products.	20091009021

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### Business Cooperation Database

I profili più interessanti

#### Arredamento e oggettistica

<b>Stato</b>	Slovenia
<b>Proposta</b>	Azienda slovena attiva nella manifattura di elementi d'arredamento ed oggettistica in legno per abitazioni, edifici e barche cerca distributori in Italia.
<b>Company ID</b>	20090915013

#### Cellularistica

<b>Stato</b>	Danimarca
<b>Proposta</b>	Azienda danese cerca fornitori di cellulari studiati per l'utilizzo da parte dei più anziani o dei non vedenti.
<b>Company ID</b>	20091002016

#### Costruzioni

<b>Stato</b>	Polonia-Germania
<b>Proposta</b>	Azienda del parco tecnologico della Bassa Slesia (confine Germania-Polonia) attiva nel settore delle costruzioni cerca e offre opportunità di subfornitura, specialmente nel ramo della costruzione ponti e nel campo delle costruzioni in legno.
<b>Company ID</b>	20091006003

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### Imbottigliamento

<b>Stato</b>	Austria
<b>Proposta</b>	Azienda austriaca cerca partner di lungo periodo attivi nel settore dell'imbottigliamento o nella produzione di contenitori specifici per liquidi (profumeria, alimenti...) in vari materiali e in varie forme, su commissione del cliente. L'azienda austriaca offre licenze di produzione e imbottigliamento.
<b>Company ID</b>	20091008018

### Meccanica

<b>Stato</b>	Repubblica Ceca
<b>Proposta</b>	Azienda ceca, specializzata nella produzione di componenti metallici per compressori, macchinari e industria automobilistica, cerca partner per avviare un rapporto di reciproca produzione o di subfornitura.
<b>Company ID</b>	20091016019

### Settore automobilistico

<b>Stato</b>	Serbia
<b>Proposta</b>	Azienda serba, attiva nel commercio, nella riparazione e nei servizi correlati al settore automobilistico si offre come distributore, agente o rappresentante per il mercato serbo di compagnie italiane attive nel settore automobilistico.
<b>Company ID</b>	20090915017

### Siderurgia

<b>Stato</b>	Germania
<b>Proposta</b>	Azienda tedesca attiva nella lavorazione dell'acciaio, finalizzata alla produzione di componenti per impianti e condutture, cerca partner per concludere accordi di reciproca produzione.
<b>Company ID</b>	20091009007

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<b>Stato</b>	Repubblica Ceca
<b>Proposta</b>	Azienda ceca, specializzata nella pressatura, nel taglio e nella manifattura di elementi in metallo cerca partner per sottoscrivere accordi di reciproca produzione.
<b>Company ID</b>	20091001007

<b>Stato</b>	Slovenia
<b>Proposta</b>	Azienda slovena specializzata nella lavorazione del metallo e nell'assemblaggio di strutture in acciaio cerca partner per accordi di produzione reciproca.
<b>Company ID</b>	20091001005

<b>Stato</b>	Ungheria
<b>Proposta</b>	Azienda ungherese attiva nel taglio del metallo con macchine CNC al plasma cerca aziende con cui avviare rapporti di produzione reciproca.
<b>Company ID</b>	20090929007

### Segnalazioni giunte ai nostri uffici

#### Fotovoltaico

<b>Stato</b>	Grecia
<b>Proposta</b>	Importantissima azienda greca, leader nel settore dell'estrusione dell'alluminio, cerca fornitori italiani di pannelli fotovoltaici.
<b>Fonte</b>	Camera di Commercio Italo-Ellenica di Salonicco, bollettino N°11