

# NOVEMBRE 2009

## Opportunità d'affari

#### In questo numero:



#### **Business Cooperation Database**

Segnaliamo tutti gli annunci di cooperazione internazionale pubblicati nella banca dati della rete europea Enterprise Europe Network dal 20/10/2009 al 18/11/2009.

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Evidenziamo le opportunità più interessanti tra quelle pubblicate sul Business Cooperation Database nel periodo compreso tra il 20/10/2009 e il 18/11/2009.

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#### Le aziende interessate potranno contattarci

comunicando gli estremi della proposta di cooperazione (ID Profile e paese di riferimento):

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Per info sulla Business Cooperation Database clicca qui







Restando a disposizione per fornire copia della documentazione contenente maggiori informazioni relative alla proposta sintetizzata nel campo *Summary* e per mettervi in contatto con l'azienda interessata, escludiamo qualsiasi responsabilità di SIDI-Eurosportello in merito all'affidabilità delle aziende inserite nel presente elenco e raccomandiamo, pertanto, l'utilizzo dell'abituale prudenza commerciale.

Ricordiamo inoltre che SIDI-Eurosportello è in grado di fornire informazioni commerciali su ditte italiane ed estere

#### **Business Cooperation Database**

Profili creati tra il 20/10/2009 e il 18/11/2009

Country	Activity	Summary	Profile ID
Poland	products. Manufacture of metal		
Belgium	components and boards. Manufacture of electronic	A Belgian company developing custom electronics is looking for a partner already introduced to OEM (Original Equipment Manufacturer) customers for reciprocal production or sub-contracting.	
Czech Republic	n.e.c. Manufacturing n.e.c. Other manufacturing n.e.c.	A Czech company specialized in production of rabbit furs (cleaned, ennobling, natural) is looking for Trade Intermediary Services and subcontracting activities.	
Czech Republic	Manufacture of structural metal	A Czech Company specialized in production of pressure casting of Al alloys is looking for subcontracting activities and offer investment opportunities in the firm.	
Czech Republic	Manufacture of other furniture	A Czech producers of bentwood and upholstered furniture is looking for trade intermediaries. The company also offers transport services for its products.	







Denmark	Wholesale of textiles. Wholesale of china and glassware and		1029021
Denmark	equipment	A Danish manuafacturer and distributor of air-and 20091 water-cooled water cooling systems and heat pumps are looking for trade intermediaries all over the world and offers to work as a subcontractor.	1104041
Finland	pharmaceutical products	A Finnish manufacturer of high-quality cosmetic 20091 products for skin care, general welfare and health care is looking for joint venture partners and trade intermediaries.	1106004
Finland	activities n.e.c. Cultural education Other education n.e.c.	A Finnish company providing language courses, 20091 cultural training and relocation services is looking for co-operation with similar companies in other EU-countries. It is offering and requesting subcontracting/outsourcing activities, requesting transport/ logistic and offering trade intermediary co-operation.	1110025
France	pits; mining of clays and kaolin	A French company, specialised in the quarry 20091 industry, is looking for buyers for its mineral powders and offers itself as a subcontractor.	1029026
Germany	and computer service activities Other professional, scientific and	A German company specialised in communication 20091 audio testing is looking for industrial collaboration partners in Europe that are offering test assembling.	1021032
Germany	Manufacture of prepared animal feeds	A German company producing plant oil for the 20091 usage as food and fuel is looking for trade intermediaries and joint venture partners as well as offering subcontracting activities.	1102030
Germany	timber and building materials	A German company is a trading cooperation 20091 specialising in timber-related products (panels, flooring, doors, laminated wood, boards and timber related building materials). Being the biggest cooperation exclusively tailored to meeting the needs of the timber trade in Germany and the neighbouring European countries it is offering trade intermediary services and subcontracting for suppliers within the timber business.	1104040







Germany	Manufacture of other special-A German company in the sector machine 20091106035 purpose machinery n.e.c. construction is looking for cooperation partners with experience in plant construction and effluent treatment for reciprocal production agreements. They are also looking for a cooperation partner for the distribution of effluent treatment constructions and steerings.
Germany	Other food service activities  A German company, active in the import-export 20091111004 business in the food (especially sweets, marmalades) and textiles sector, is looking for mutual marketing and distribution agreements for food products in Europe.
Greece	Development of building projects A Greek company specialized in staging rental and 20091026028 Other specialised construction willing to include thermal forefront of buildings in its services/ activities, is offering to companies specialized in green houses and energy efficiency in buildings, from Israel and the E.U. trade intermediary services (as a representative). It is also interested in knowledge-technology transfer from these companies.
Hungary	Manufacture of pharmaceutical A Hungarian company specialised in developing and preparations. Manufacture of producing surgical instruments, including ultrasonic irradiation, electromedical and electrotherapeutic equipment. Manufacture of irradiation, electromedical and electrotherapeutic equipment. Manufacture of medical and dental instruments and supplies.  Manufacture of medical and dental instruments and supplies
Hungary	Wholesale of pharmaceutical A Hungarian company specialised in the promotion 20091022015 goods Dispensing chemist in of pharmaceutical products and business marketing specialised stores Retail sale of is offering its trade intermediary services to medical and orthopaedic goods pharmaceutical companies that do not yet have in specialised stores Public representatives in Hungary. relations and communication activities Market research and public opinion polling
Hungary	Manufacture of other parts and A Hungarian company specialised in the wholesale 20091022018 accessories for motor vehicles. and manufacture of steel pipes, hollow sections and Wholesale of hardware, screwed fittings is looking for partners active in the plumbing and heating equipment automotive industry, building engineering. They are offering their free production capacity to potential partners to be their subcontractor.







Hungary	Manufacture of metal structures A Hungarian company is offering its services as 20091027047 and parts of structures. subcontractor. The company is looking for partners Manufacture of bodies who need free capacity in cutting, welding, (coachwork) for motor vehicles; machining, painting, assembling of steel parts for Manufacture of trailers and semi-production like earthmoving, hauling machines, transport vehicles, construction machines and for steel constructions like bridges, plants, railways and so on.
Hungary	Construction of residential and non-residential buildings  A Hungarian company specialised in constructing and renovating buildings, carpentry, upholstering and mechanical engineering, would like to sell a big industrial area, which is suitable to build up a logistic unit for forwarding companies. The company is also looking for cooperations with partners, in order to use up that field to make a common company.
Hungary	Construction of residential and non-residential buildings  A Hungarian company specialised in constructing and renovating buildings, carpentry, upholstering and mechanical engineering is offering its manufacturing, constructing activities in carpentry and upholstering section with non-series products as subcontractor. The company is also able to produce in small running numbers.
Iceland	Processing and preserving of An Icelandic SME producer of high quality breaded fish, crustaceans and molluscs fish products is looking for partners and possible investors (joint venture, sale of shares or merger) in Europe in order to develop the business and widen the range of innovative foodstuffs.
Lithuania	Manufacture of made-up textile A Lithuanian sewing company is offering it self as 20091110016 articles, except apparel. subcontractor. The company specialized in Manufacture of other technical manufacturing various textile sewing (wearing and industrial textiles. apparel, work wear, house textile, marketing Manufacture of other textiles material and others) is looking for trade n.e.c Manufacture of workwear. Manufacture of other outerwear.
Poland	Treatment and coating of A Polish company, which is dealing with metal 20091021009 metals; machining Treatment casting, production of machine parts and indoor and coating of metals Machining. and outdoor LED lightning, is looking for trade Manufacture of other fabricated intermediary services (agents, representatives, metal products. Manufacture of distributors) and offering subcontracting electric lighting equipment agreements.







Poland	Manufacture of other wearing A Polish company acting in the field of 20091021033 apparel and accessories manufacturing of woven clothing inserts wishes to be subcontractor for companies from EU countries acting in clothing sector.
Poland	Wholesale of chemical products  A Polish company specialized in producing a wide 20091022034 range of top quality chemical products on the basis of ethanol and alcohol derivatives as well as dissolvents for industrial use seeks trade intermediary for new markets for its products. Company offers also subcontracting services and is authorized to manage the so-called taxed goods warehouse.
Poland	Manufacture of rubber products. A Polish company, the manufacturer of doors and 20091027016 Manufacture of other plastic windows carpentry (PVC and ALU) is looking for products Aluminium production. trade intermediary services as well as offers the Manufacture of doors and same services. Moreover the company wants to be windows of metal a subcontractor for partners from all EU countries.
Poland	Manufacture of products of A Polish company specializing in building, repair and 20091028014 wood, cork, straw and plaiting finishing works is looking for distributors of its materials Building completion products. Moreover the company offers and finishing subcontracting activities in building services.
Poland	Manufacture of tanks, reservoirs The Polish company specializing in artistic 20091028015 and containers of metal. blacksmith work is looking for markets for its Manufacture of other fabricated products. Moreover the company offers metal products n.e.c. subcontracting activities in metal worker services, metal work, digging-loading services
Poland	Building completion and finishing A Polish company specializing in repair and building 20091028016 works offers subcontracting activities
Poland	Manufacture of cement. A company from north-west Poland, a local 20091028022 Manufacture of articles of producer of elements made from polymer concrete, concrete, cement and plaster. is offering its services as a subcontractor to Manufacture of concrete manufacturers of a wide range of prefabricated products for construction systems made from polymer concrete. The purposes. Manufacture of other company is also interested in being a distributor or articles of concrete, plaster and agent of products made of polymer concrete on the Polish market.
Poland	Treatment and coating of metals A Polish company specialized in services of 20091029019 electroplating is looking for cooperation as a subcontractor in surfacing of metal elements with nickel, electrolytic zinc, copper, chromium and gold.







Poland	Manufacture of other special-A Polish company, which is dealing with production 20091104003 purpose machinery. Manufacture of gastronomic equipment and equipping of machinery for food, beverage companies with food producing facilities, is and tobacco processing interested in becoming a subcontractor for companies interested in this sector.
Poland	Computer programming activities A Polish company, which is focusing on delivering 20091104014 Other information technology high quality software and innovative solutions, is and computer service activities interested in acting as a subcontractor for foreign partners.
Poland	Manufacture of other electrical A Polish company specialised in manufacturing of 20091105016 equipment charging points for various electric vehicles (fast charging points) is open to various types of cooperation. They are interested in trade intermediary services (both looking for and offering), reciprocal production. They also offer to be a franchisor or subcontractor for parts or elements for bigger projects.
Poland	Computer programming, A Polish IT company, which is creating advanced IT consultancy and related activities systems, solutions and applications and is computer programming activities completing major programming assignments for Other information technology European clients, would like to become a subcontractor for potential partners. The company is also interested in reciprocal production agreements and is looking for trade intermediary services (agents, representatives, distributors).
Poland	Distribution of electricity Steam A Polish company which offers comprehensive and air conditioning supply energy solutions, specialized in producing water and steam boiler power plants, steel structures (reservoirs of heat, standalone chimneys), control cabinets and integrated visualization is looking for trade intermediary services such as distributors of their products and outsourcing activities, e.g. companies interested in delivery of technology, ready systems for using biogas and biomass for the production of the green energy to their client base.
Poland	Agents involved in the sale of A Polish SME based in Wroclaw, which specializes in 20091110001 food, beverages and tobacco. the wholesale distribution, import and export of Wholesale of food, beverages smoked meat, sausages, deep-frozen foods, tinned foods, meat and poultry is looking for companies interested in distriuting their products as well as suppliers interested in accessing the Polish market.







Poland	Machining. Manufacture of tools. Manufacture of electric motors, generators and transformers.	A Polish company which continues a 25-year 20091113015 tradition of clutch and brake production is looking for agents and representatives of its products. The company is also interested in co-production and is offering subcontracting activities. Moreover the company is offering franchise with potential partners in order to expand its activity.
Romania	non-residential buildings	Romanian company specialised in construction of all 20091026004 types of residential buildings and non-residential buildings, is looking for a partner to make a joint venture company with the same profile.
Romania		A Romanian company specialized in the 20091029001 manufacturing of metal products is looking for partners in the EU. The company is looking for subcontracting or outsourcing activities.
Romania		A Romanian company specialized in manufacturing 20091103016 furniture is willing to become agent/ representative/ distributor for an EU partner   manufacturer of interior doors and/or acrylic boards   who is interested in enlarging its business and/or consolidate its position on the Romanian market.
Romania		A Romanian company specialized in woodworking is 20091104037 willing to collaborate with an EU partner from the same field of activity in order to become its agent/representative/ distributor. The Romanian company is also interested in other types of cooperation.
Romania	consultancy activities	A Romanian consulting company specialized in 20091107002 market research, business intelligence, market entry and export for the furniture industry offers trade intermediary activities, subcontracting/outsourcing activities and joint venture cooperation.
Romania		A Romanian company that provides multiple choices 20091107007 of interior design and furniture solutions for space organizing is looking for trade intermediary (agents, representative and distributors) in EU. Moreover, the company is looking for franchise, reciprocal production and subcontracting/outsourcing opportunities.
Romania	Agents involved in the sale of timber and building materials	A Romanian company selling furniture and 20091108005 accessories for kitchen is looking for trade intermediary services and is offering trade intermediary services and subcontracting/outsourcing possibilities in Europe.







Romania		A Romanian company specialized in manufacturing 2009111100 wooden products, which have unique designs and are created with an original method, is the only Romanian manufacturer of the "Spiral" type wood stairways and railings. The company is looking for an EU partner interested in becoming agent/representative/ distributor or for subcontracting/outsources activities. The Romanian company is willing to offer franchise, but can also be open to merge or exchange of the participating shares and to reciprocal production.
Russian Federation	auditing activities; tax consultancy Business and other management consultancy	Russian company specialized in marketing research, 2009102101 business plans working-out, consultations in the field of taxes and accounting offers joint venture creation. It is looking for trade intermediary services and subcontract/outsourcing activities.
Russian Federation	dental instruments and supplies	Russian company specialized in manufacture and 2009102101 sale of products for prosthetic dentistry, dental laboratories is looking for trade intermediaries (distributors for promotion and sale of its new conceptual developments/products in Europe), joint venture creation and reciprocal production.
Russian Federation	activities n.e.c.	Russian company which provides wide range of 2009102101 construction services (project design, production of construction materials and parts to assembly and handover of the site in accordance with the confirmed project documentation) is looking for trade intermediary services. It offers outsourcing activities and reciprocal production.
Russian Federation	purpose machinery n.e.c.	Russian company specialized in development of 2009102102 surgical technologies and production of surgical instruments for operation from small incisions is looking for joint venture creation, reciprocal production and trade intermediary services.
Russian Federation	Manufacture of products of wood, cork, straw and plaiting materials	Russian company, specialized in deep processing of 2009102102 birch wood, is looking for distributors, partners for joint venture creation or reciprocal production. Also the company is interested in transport services. The owner of the company is ready to sell share of authorized capital.







Russian Federation	electromedical and electrotherapeutic equipment. Manufacture of medical and dental instruments and supplies	A Russian company, engaged in the sphere of 20091021024 elaboration, production and selling of medical equipment for diagnostics and treatment of heart rhythm disturbance, and as well as the wide range of electrosurgical equipment, is looking for trade intermediary services and joint venture.
Russian Federation	accessories for motor vehicles i	Russian company, engaged in elaboration of 20091026015 innovative production for cars, focusing on economy of fuel, dynamic tuning, and emission control, is looking for trade intermediary services and joint venture creation.
Russian Federation	carpentry and joinery	Russian company, dealing with production and 20091026017 building of wooden houses made of pine, cedar, larch, is looking for trade intermediary services and joint venture.
Russian Federation	activities Market research and public opinion polling	Russian consulting company which provides 20091026022 services in business development, energy efficiency, sustainable regional and urban development is seeking for partners in joint venture. It offers trade intermediary services, reciprocal production, subcontracting/outsourcing activity.
Russian Federation		Russian individual entrepreneur specialised in 20091026024 development of high-strength materials on resource-saving and energy- saving technologies is looking for cooperation in joint venture and reciprocal production.
Russian Federation	crocheted apparel i	Russian company specialized in manufacturing of 20091026025 women's outer clothing is looking for trade intermediaries and partners for joint venture creation.
Russian Federation	related activities; web portals Media representation	Russian company specialized in IT technologies 20091102027 (web sites, software, brandbook) is looking for trade intermediary services and subcontracting activities.
Russian Federation	equipment Wireless telecommunications activities t	Russian company specialised in development and 20091109003 manufacture of equipment for wireless telecommucation is looking for trade intermediaries and joint venture creation.
Serbia		







Serbia	Manufacture of basic A Serbian company that is registered for the 20091023020 pharmaceutical products. production of pharmaceutical and herbal Manufacture of pharmaceutical preparations is looking for distributors and preparations companies willing to set up joint venture.
Slovakia	Manufacture of tanks, reservoirs A Slovak company, oriented on electrotechnical and 20091106036 and containers of metal. medium-heavy mechanical engineering is looking Manufacture of other tanks, for a foreign distributor or partner for reservoirs and containers of subcontracting metal. Manufacture of loaded electronic boards.
Spain	Finishing of textiles. Finishing of textiles. Manufacture of other agency for both clothing and textile companies textiles. Manufacture of other supporting them in the process of brand textiles n.e.c Manufacture of introduction in Spain (multilevel support through wearing apparel, except fur transport, logistic, customer s management, etc). They offer their services as a trade intermediary to textile companies coming from France, Italy, Portugal, Germany and Austria. Moreover, they are interested in a deeper degree of cooperation by joining a joint venture or acquiring licensing rights.
Spain	Travel agency and tour operator Catalan company (Spain) is specialized in offering 20091030005 activities Travel agency activities integral solutions and consultancy services around Tour operator activities Other the concept of Health tourism. They are looking for reservation service and related potential trade intermediaries such as insurance activities Physical well-being companies, travel agencies and patient associations activities Other personal service willing to distribute their services in northern Europe, Italy and United States. Moreover, they offer their consultancy services as well as they are able to negotiate a potential joint venture agreement.
Spain	Packaging activities  Spanish packaging company is offering the whole 20091030009 service of promotional products. They can print both 2D and 3D promotional items like stickers, cards, tazos, scratch and win cards, magnets, recipes, etc. Besides that, they pack it in paper or plastic envelopes, or in a flowpack. They are requesting promotional marketing agencies, food or publisher companies that they want to give a promotional item in their promotional campaign.
Spain	Public relations and Catalan company (Spain) specialized in the 20091106029 communication activities production and distribution of trendy and stylish Creative, arts and entertainment sticks as well as inflatable structures for diverse usage is looking for potential trade intermediaries for the distribution of its products in France, Netherlands, Italy or England. Suitable partners to analyze the possibility of a reciprocal production in the same targeted countries are also welcomed.







Spain	transportation	Spanish transportation company, especially in intercontinental sea and air freight, is offering its	
		transport services around Europe, North America and Chile.	
Sweden	activities	A Swedish dance cooperative of choreographers is looking for European partners for exchange and cooperation concerning the development and execution of shows and performances and to find partners for future projects. They are also interested in finding partners for joint venture.	
Sweden	Office administrative and support activities Other business support service activities n.e.c.	A Swedish company offering accouting and payroll services to SMEs is looking for joint venture and mutual exchange of clients/services with similar consultancy companies in the UK, the Netherlands, Germany, France, Italy, Spain, Portugal, Malta, Austria, Schwizterland, Ireland and Belgium.	
Turkey	sanitary goods and of toilet requisites. Manufacture of soap and detergents, cleaning and polishing preparations, perfumes and toilet preparations.	A Turkish company which produces chemical cleaning products, baby diapers and lady napkins would like to partner up with supermarket and hypermarket chains to produce private labelled products for them. In addition they are interested in finding distributors or agents to distribute their products.	
Turkey	distribution and control apparatus. Manufacture of wiring and wiring devices. Manufacture of electric lighting equipment. Manufacture of electric lighting equipment	A Turkish company which manufactures and imports electricity, lighting and hardware equipments seeks firms which can supply them with electricity, lighting and automation goods and equipment. The company offers to become an agency or a distributor. The company is also interested in new and innovative products which conserve time and energy and offers to produce them in Turkey.	
Turkey	Other professional, scientific and technical activities n.e.c.	A Turkish agricultural analysis laboratory, approved by Turkish Ministery of Agriculture and carrying all necessary certificates, conducts soil, fertilizer, leaves and water analyses. It seeks mutual cooperation as trade intermediaries, franchising, joint venture, merger or exchange of shares, sale or acquisition, reciprocal production and/or outsourcing activies if and when possible.	







Turkey	purpose machinery. Manufacture of other general-purpose machinery. Manufacture of lifting and handling equipment. Manufacture of other general-	A Turkish elevator and escalator company which manufactures elevator components, automatic doors, cabins, disability lifts, home lifts, escalators and auto walks, seeks a joint venture, mutual outsourcing activities and reciprocal production. In addition the company searches for distributors and/or agents for its products.	
Turkey		A Turkish company which produces a wide range of powder and liquid building construction chemicals searches for a joint venture and/or reciprocal production, which might include technology and know-how transfer from the potential partner. In addition the company can perform outsourcing activities and distribution.	
Turkey	other agrochemical products. Manufacture of pesticides and other agrochemical products.	A Turkish research and development company that is experienced in bioremedation techniques, biotechnology, environmental microbiology, works on projects about bioremediation for xenobitoic compound and their residues. It also produces bioremediation products for environmental problems. This company is willing to be partner of bioremedation projects and subcontractor of biotechnology companies. It could also give consultancy services to them.	
United Kingdom	equipment. Manufacture of communication equipment. Manufacture of optical instruments and photographic equipment. Manufacture of optical instruments and photographic equipment Other specialised construction activities	UK provider of high quality advanced surveillance system control and management solutions, used in a wide range of control room surveillance environments throughout the world including banking, casinos, prisons, retail outlets, water, power & transport infrastructure seeks partners in Europe for joint ventures. It is also interested in offering its services to construction consultancies wishing to outsource or subcontract security consultancy services as part of their design team.	







### **Business Cooperation Database**

I profili più interessanti

#### **Chimica**

Stato	Polonia
Proposta	Azienda polacca, ben posizionata sul mercato lattiero-caseario, specializzata nella distribuzione e nell'avvio di colture di enzimi, cerca fornitori di test antibiotici.
Company ID	20091030030

#### **Elastomeri**

Stato	Germania
Proposta	Azienda tedesca attiva nel settore della componentistica in gomma (parti in gomma, collegamenti gomma-metallo, silicone) cerca partner per l'avvio di un rapporto di produzione reciproca.
Company ID	20091104015

Stato	Germania
Proposta	Azienda tedesca, specializzata nella produzione di componentistica in gomma cerca partner attivi nello stesso settore o nella produzione di composti utili nel settore per avviare un rapporto di produzione reciproca.
Company ID	20090918011







#### **Fotovoltaico**

Stato	Spagna
Proposta	Azienda spagnola attiva nel settore fotovoltaico (progettazione e assemblaggio) cerca partner in Italia attivi nell'installazione di impianti ad energia solare, al fine di avviare un rapporto di cooperazione commerciale e tecnologica.
Company ID	20091023012

#### Legno

Stato	Ungheria
Proposta	Azienda ungherese attiva nel settore della lavorazione del legno, in particolare modo in ciò che è legato all'uso in ambito viti-vinicolo (colonne, ramponi, depositi) cerca agenti e distributori in Italia, oltre che partner con cui avviare un rapporto di produzione reciproca.
Company ID	20091103031

#### Logistica

Stato	Ungheria
Proposta	Azienda ungherese attiva nel campo dei servizi logistici, dotata di ampie risorse e infrastrutture nell'area di Budapest, offre i propri servizi alle aziende italiane.
Company ID	20091022024







#### Meccanica

Stato	Germania
Proposta	Azienda tedesca attiva nel campo dell'ingegneria meccanica ed elettrica cerca partner attivi nello sviluppo, nell'assemblaggio e nella produzione di macchinari, per l'avvio di rapporti di produzione reciproca.
Company ID	200091106044

#### **Nautica**

Stato	Spagna
Proposta	Azienda spagnola catalana specializzata nella costruzione, nella riparazione e nel "rinnovo" di barche cerca partner con cui avviare un rapporto di reciproca produzione.
Company ID	20091026014

### Siderurgia

Stato	Ungheria
Proposta	Azienda ungherese specializzata nella lavorazioni metalliche e nella produzione di componenti cerca partner in Italia per l'avvio di rapporti di reciproca fornitura.
Company ID	20091111001